

Amandeep Singh

VPO Doda, Tehsil Giddarbaha, Dist. Muktsar
9878466004
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Goal Oriented person with 3+ years of experience driving profitability through strategic growth, leading teams, and quality control. Fiercely competitive in my approach to acquire business, and able to handle complex situations from a strategic perspective. Presently seeking a managerial position with a market-leading, high-growth company that offers opportunities for advancement into sales management.

PROFESSIONAL EXPERIENCE

Corteva Agriscience

Market Ignition Executive

Maler Kotla

July 2021 – April 2022

- Supervised 14 MDOs; communicate job expectations and provide direction, support, and motivation to team to meet agreed sales targets in three districts, Maler kotla, Patiala and Sangrur
- Designed and developed procedures to ensure sales team achieves organizational customer service expectations, resulting in annual increase of customer satisfaction
- Achieved target objectives of 7 crores in financial year 2021, implemented company business plan and provide information for future improvement to business manager
- Conducted Mega Farmer meetings and resolved problems; identified and analysed market trends; monitored competitor activities and responded to customer need

Corteva Agriscience

Market Development Officer

Muktsar

Sept 2020 – July 2021

- Analysed customer needs via carefully constructed surveys to develop data driven pitches
- Got Promoted in span of 1 year due to good performance
- Devised Fostered strong customer and strategic associate relationships to elevate brand awareness through various initiatives, such as field demonstrations
- Dealt with farmer's queries; analysed precise ongoing market analysis and valuation of competitors
- Awarded "Best Liquidation Award" for consistently performing well
- Deputed to Bilara, Jodhpur for managing Cumin crop Business

EDUCATION

CSK Himachal Pradesh Agriculture University

Master Of Science in Seed Science and Technology
Genetics and Plant Breeding

Palampur

July 2017- June 2019

Punjab Agricultural University

Bachelor Of Science (hons.) in Agriculture
Rural Area Work Experience, Industrial Attachment, Practical Crop Production

Ludhiana

June 2013 to June 2017

SKILLS

- Excellent MS Excel abilities: data analysis, and market trends
- Client relationship management abilities
- Strong and convincing personality, likes to travel and meet new people
- Trilingual in English, Punjabi and Hindi

Professional Reference

Mr. Budhram Saharan

TDGL Corteva Agriscience

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